

Ticker Symbol : 2006



東和鋼鐵企業股份有限公司
TUNG HO STEEL ENTERPRISE CORP.

2022 Investor Conference

Dec 20,2022

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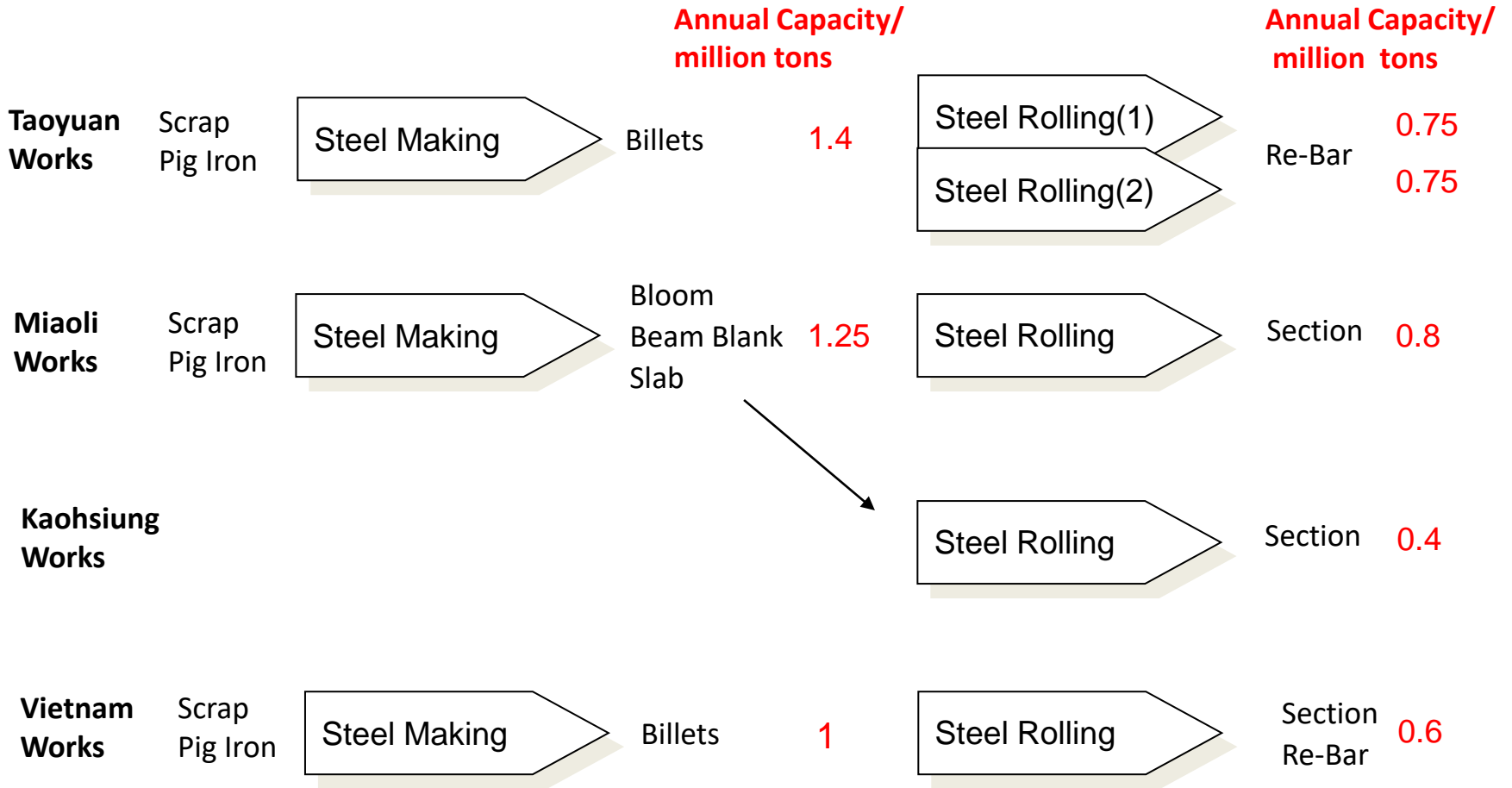
Agenda

- 1. Corporate Profile**
- 2. Financial Performance**
- 3. Key Messages**
- 4. Q&A**

Corporate Profile

- **Date of incorporation : May 30, 1962**
- **Date of IPO : July 13, 1988**
- **Issued common stock : 730,214 thousand shares**
- **Number of employees : 1,940**
- **Head Office : 6F., No.9, Sec. 1, Chang-an E. Rd., Taipei City, Taiwan**
- **Corporate culture : Self-discipline. Love of knowledge. Optimism.**

Facilities and Products



Agenda

1. Corporate Profile
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Consolidated Statements of Comprehensive Income

	For the nine months ended Sep. 30		
	2022	2021	%
(Expressed in Millions of New Taiwan Dollars)			
Operating revenue, net	45,922.70	42,267.63	108.65%
Operating costs	(40,294.85)	(35,255.83)	114.29%
Gross profit, net	5,627.85	7,011.80	80.26%
Operating expenses, net	(1,725.94)	(1,776.28)	97.17%
Operating profits	3,901.91	5,235.52	74.53%
Non operating income and expenses	176.24	269.39	65.42%
Income tax expense	(903.11)	(1,111.03)	81.29%
Net income	3,175.04	4,393.88	72.26%
attributable to owners of parent	3,162.08	4,383.71	
Non controlling interests	12.96	10.17	
Earnings per share	4.33	4.06	
Gross profit ratio (%)	12.26%	16.59%	
Operating profit ratio (%)	8.50%	12.39%	
Net profit ratio (%)	6.91%	10.40%	

Consolidated Balance Sheets

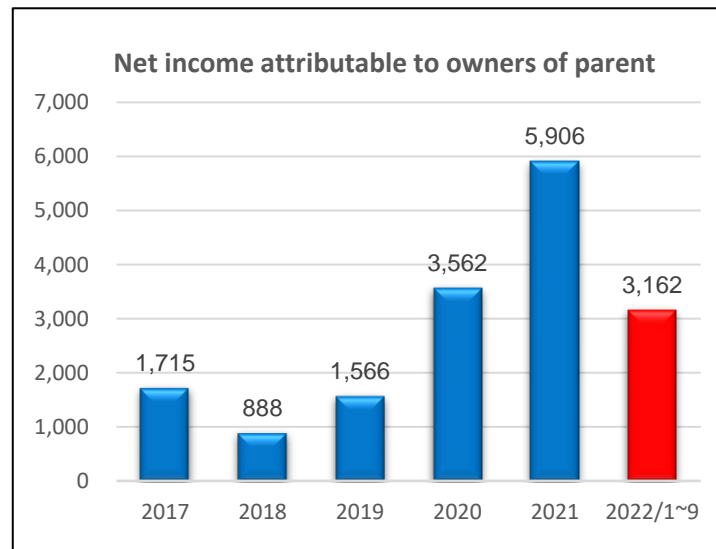
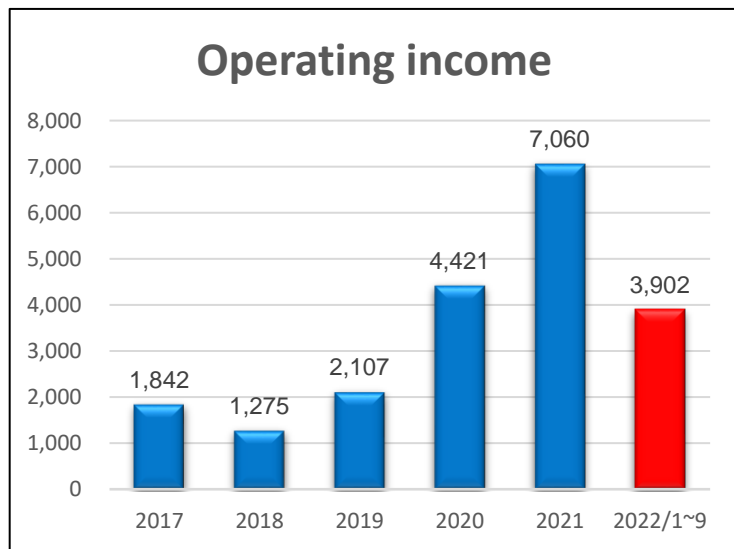
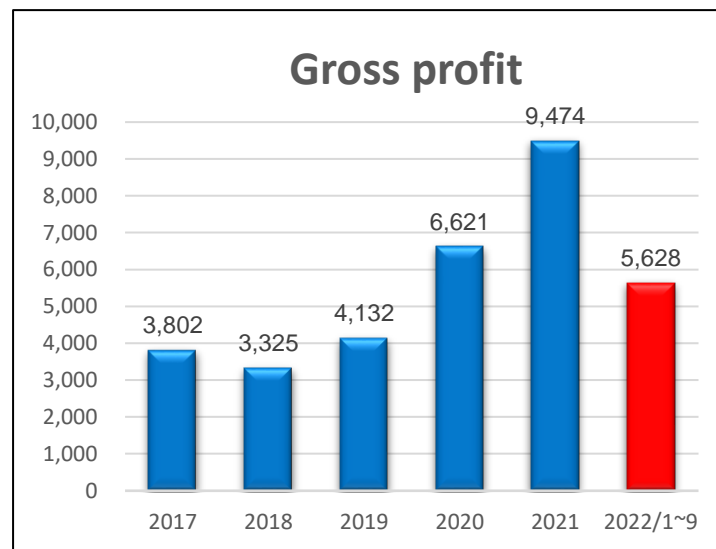
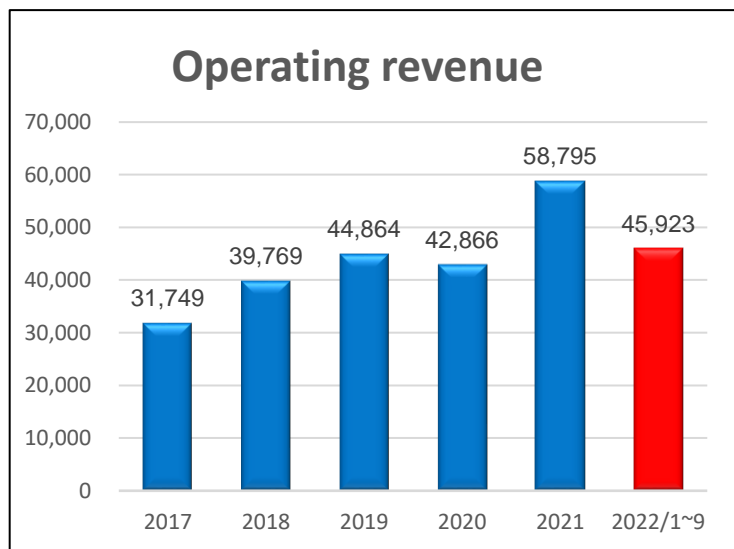
(Expressed in Millions of New Taiwan Dollars)	2022.9.30		2021.12.31		2021.9.30	
	AMT	%	AMT	%	AMT	%
Current assets	31,278.11	55%	31,394.17	57%	29,963.17	53%
Cash and Current financial assets	2,014.17	4%	1,726.14	3%	1,907.75	3%
Receivable, net	7,733.60	14%	7,878.02	14%	6,784.27	12%
Inventory	20,154.09	35%	20,495.17	37%	19,759.74	35%
other current assets	1,376.25	2%	1,294.84	2%	1,511.41	3%
Non current assets	25,653.20	45%	24,008.58	43%	23,792.10	42%
Real properties, plants and devices	20,224.47	37%	18,002.03	32%	17,927.62	32%
other non current assets	5,428.73	9%	6,006.55	11%	5,864.48	9%
Total assets	56,931.31	100%	55,402.75	100%	53,755.27	94%
Current liabilities	24,832.92	44%	22,993.69	42%	23,077.44	41%
Short term loans	16,593.15	29%	13,425.95	24%	10,739.98	19%
other current liabilities	8,239.77	14%	9,567.74	17%	12,337.46	22%
Non-current liabilities	3,883.67	7%	2,676.48	5%	2,577.69	5%
Total liabilities	28,716.59	50%	25,670.17	46%	25,655.13	45%
Total equity	28,214.72	50%	29,732.58	54%	28,100.14	49%
Total liabilities & equity	56,931.31	100%	55,402.75	100%	53,755.27	94%

Consolidated Statements of Cash Flows

(Expressed in Millions of New Taiwan Dollars)	For the nine months ended Sep. 30	
	2022	2021
Cash at beginning of period	1,530.39	1,933.17
Cash flows from operating activities	3,474.23	(1,677.02)
Cash flows from investing activities	(2,789.55)	(1,001.35)
Cash flows from financing activities	(780.98)	2,299.51
Effect of exchange rate changes	363.84	176.91
Cash at beginning of period	1,797.93	1,731.22
Free Cash flows	684.68	(2,678.37)
Cash dividends	4,673.37	1,634.81

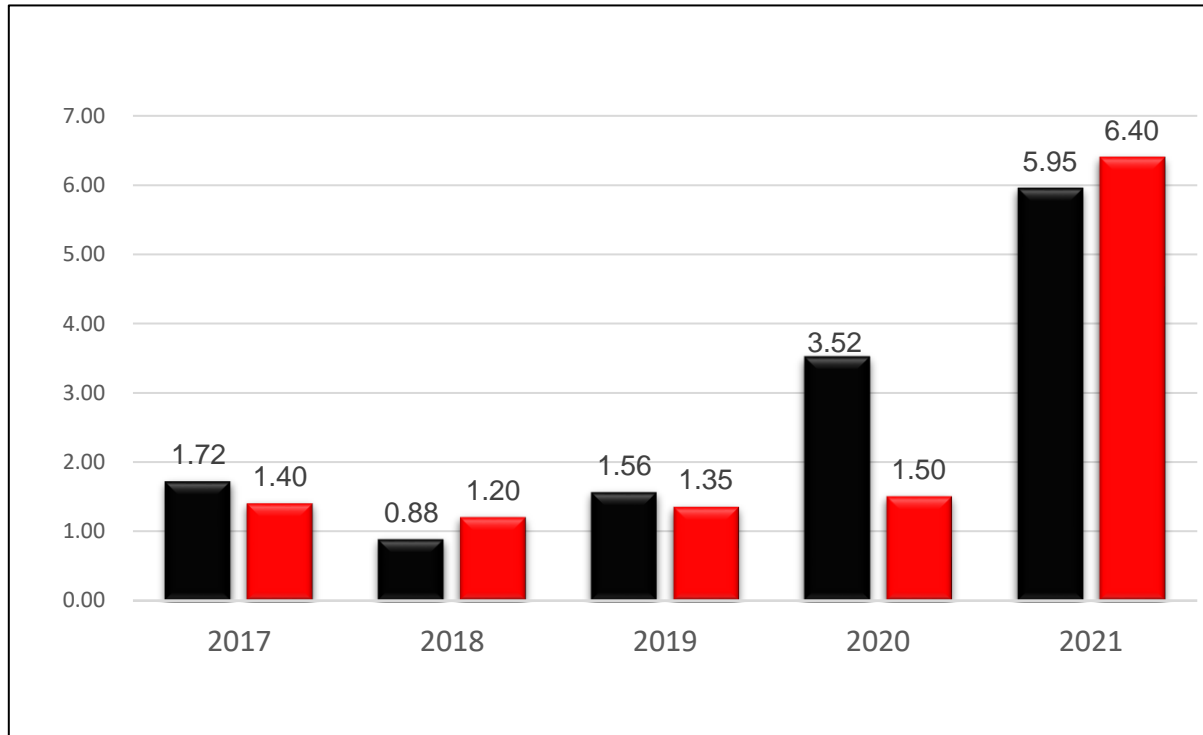
(NT\$Millions)

Historical Operating Results



Historical Dividend

(NT\$)



■ Earnings per share

■ Dividend per share

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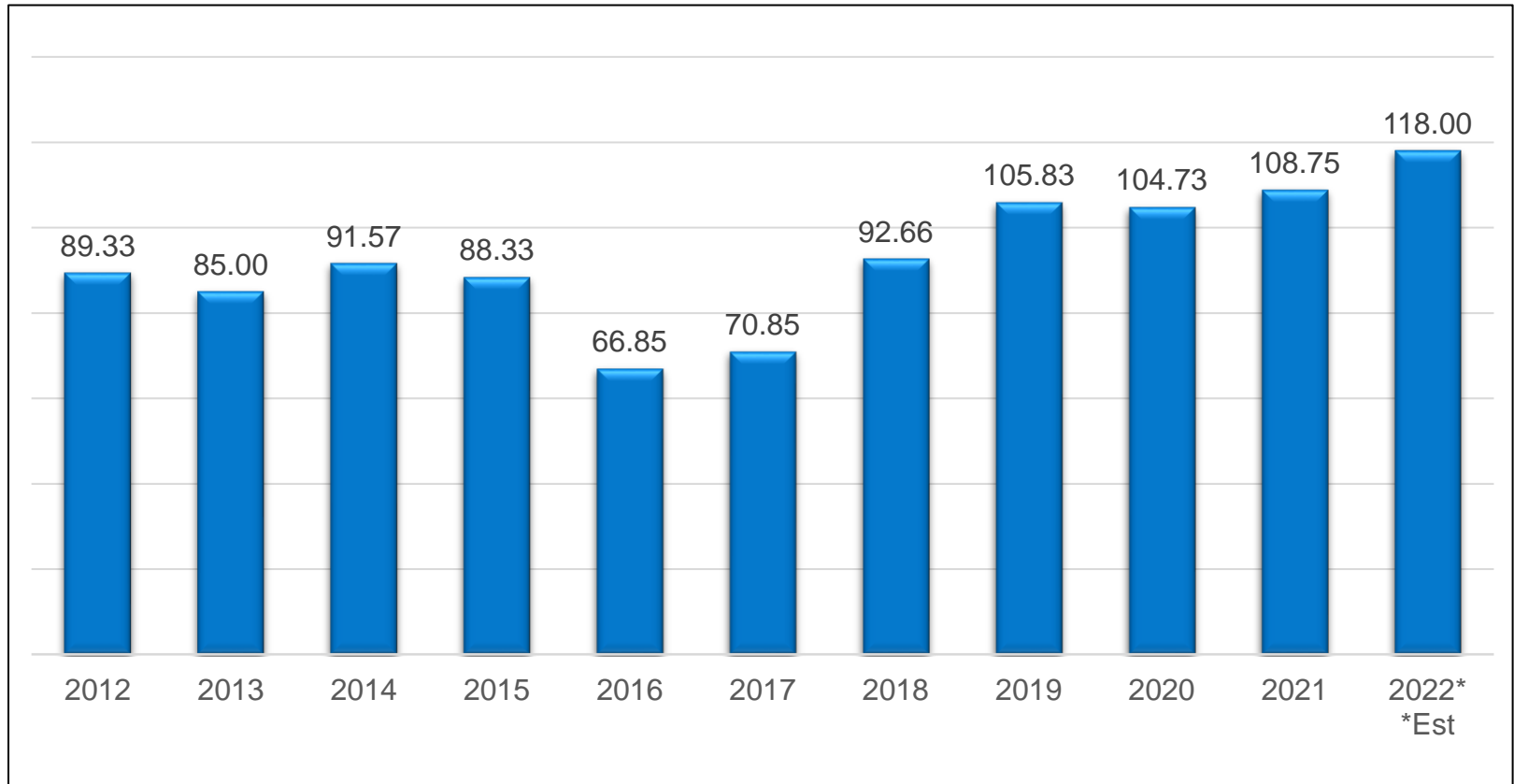
Key Messages

- 1. Improvement of Taoyuan Works' capabilities and efficiency**
- 2. THSVC new rolling mill put into production**
- 3. Domestic H-beam demand and production**
- 4. Corporate Governance Performance**

Improvement of Taoyuan Works' capabilities and efficiency

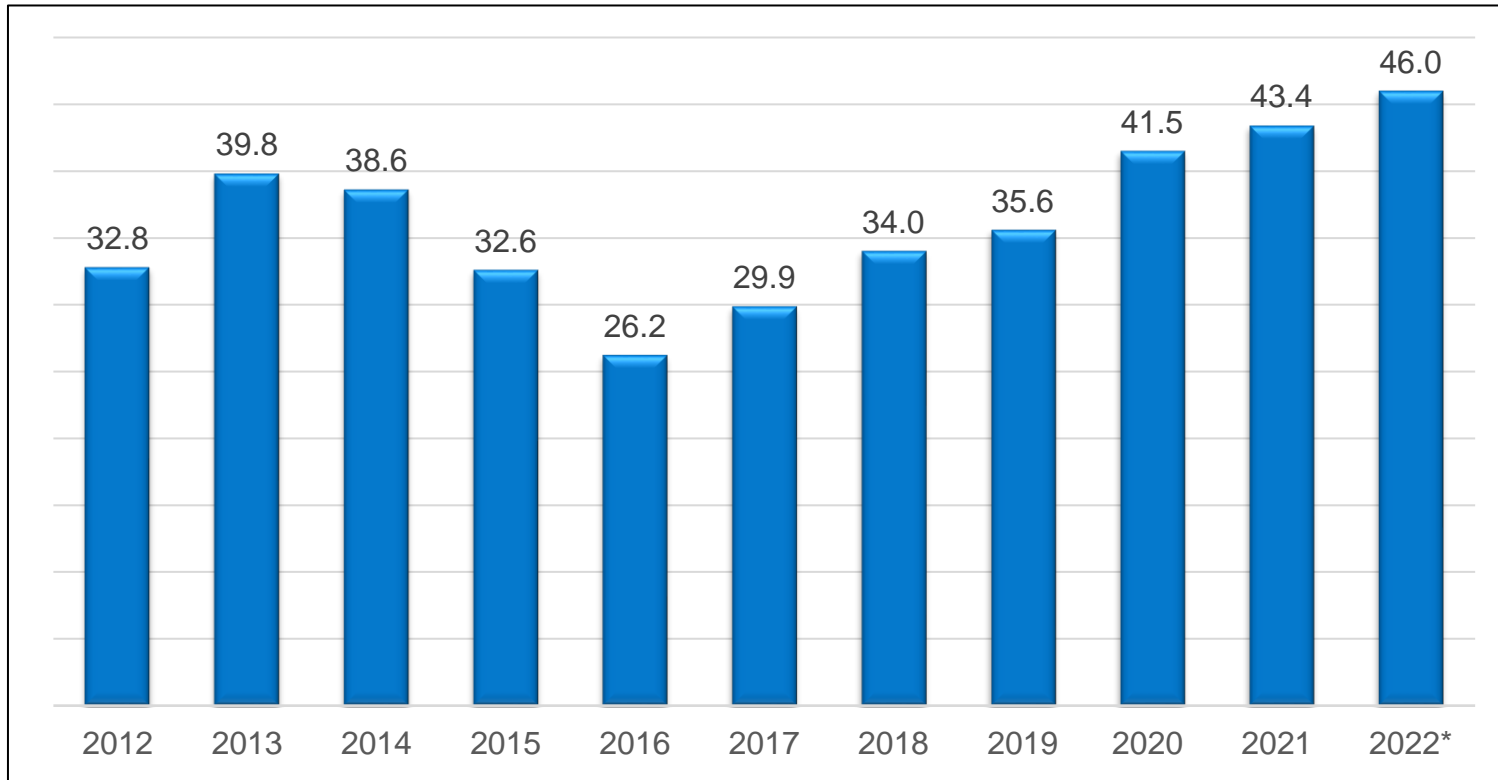
Tung Ho Steel' annual rebar production

10K metric tons



Improvement of Taoyuan Works' capabilities and efficiency

Floor area of building permit(Million m2)



5.73 5.79 6.06 5.65 4.77 4.71 5.23 5.49 5.96 6.06 6.06*

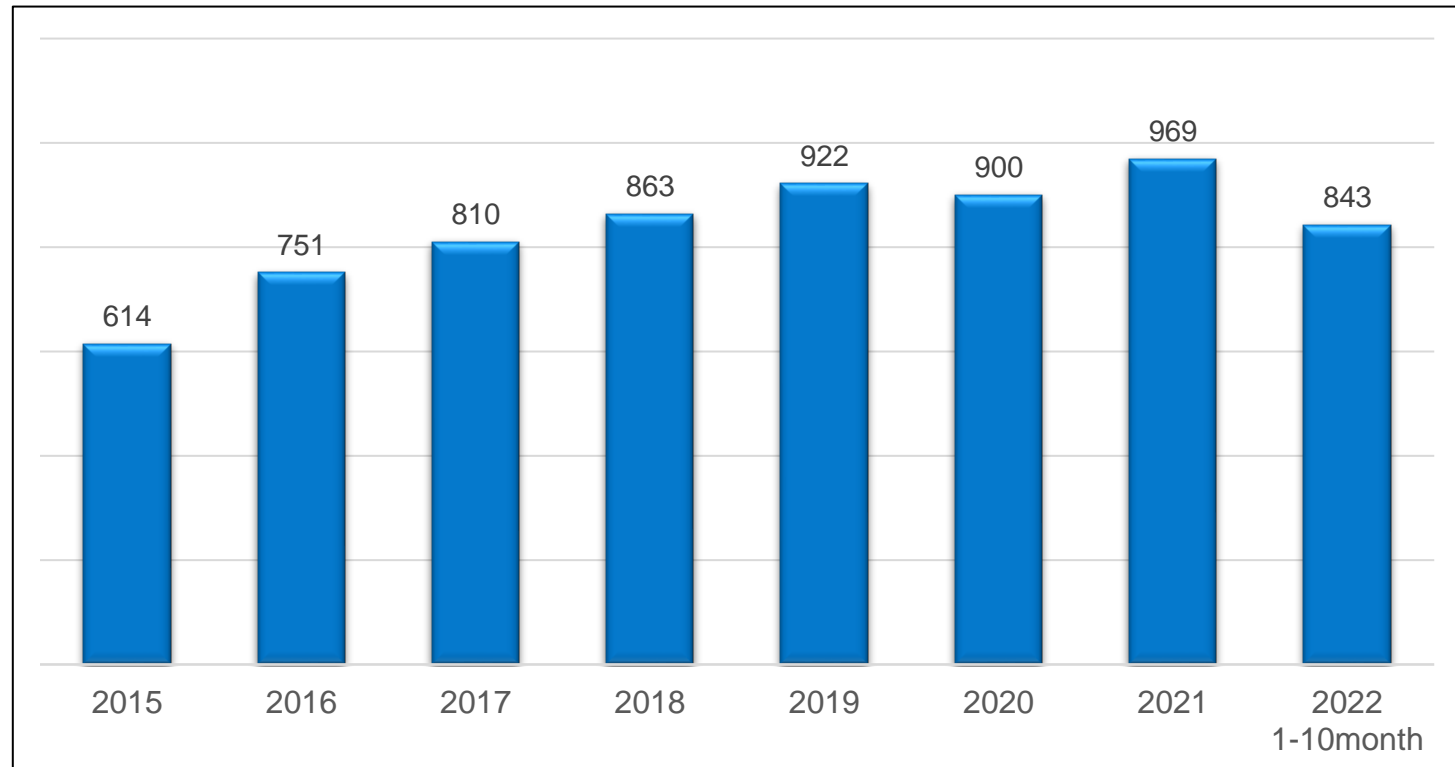
Taiwan Annual Steel Demand (Million tons)

* Est from Jan-Sep

THSVC new rolling mill put into production

Annual Demand of long steel products in Vietnam domestic market

10K metric tons

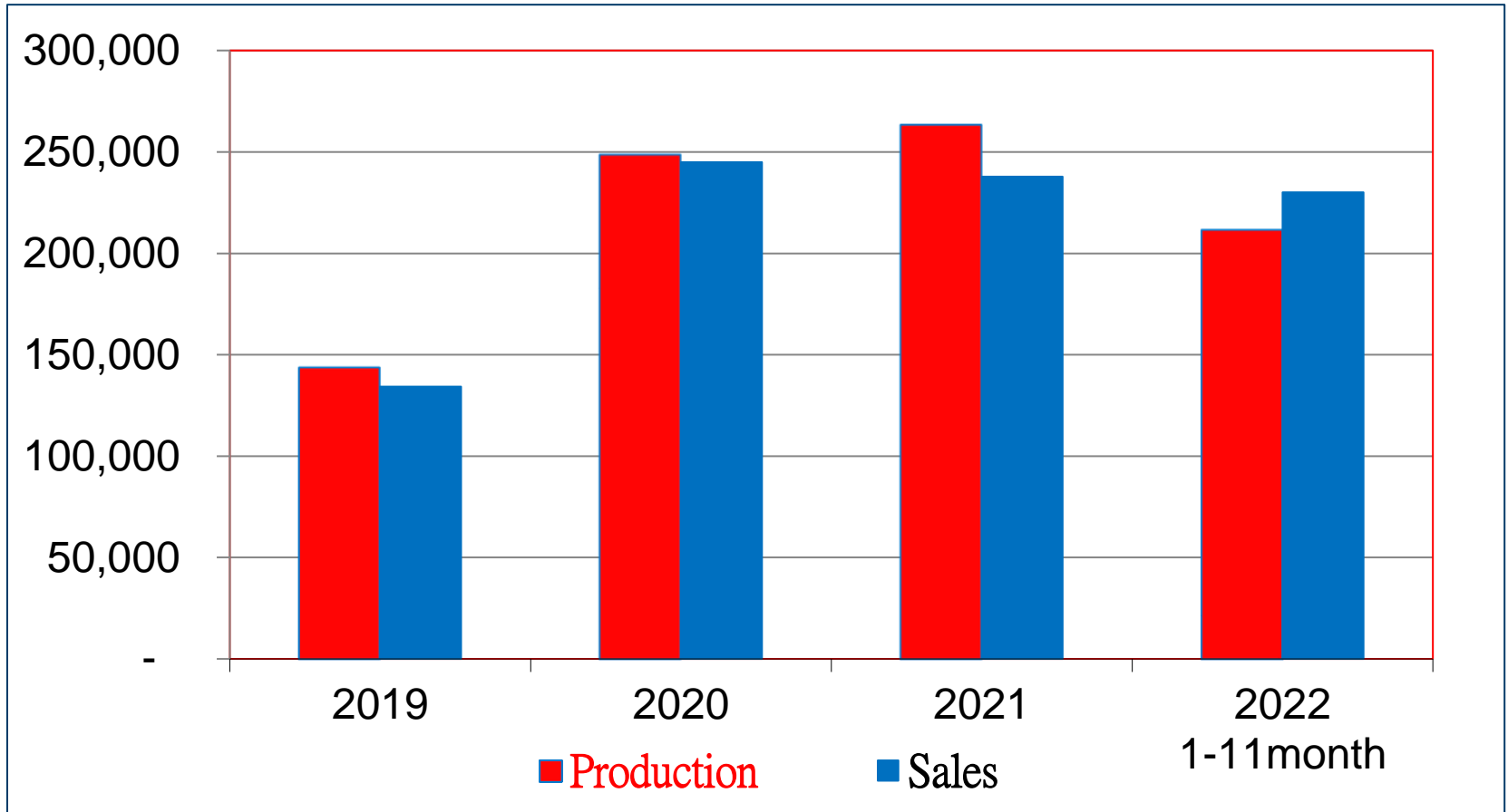


2015~2020 Annual demand for construction steel-Members

2021~2022 Annual demand for construction steel- Members & Non-Members

THSVC new rolling mill put into production

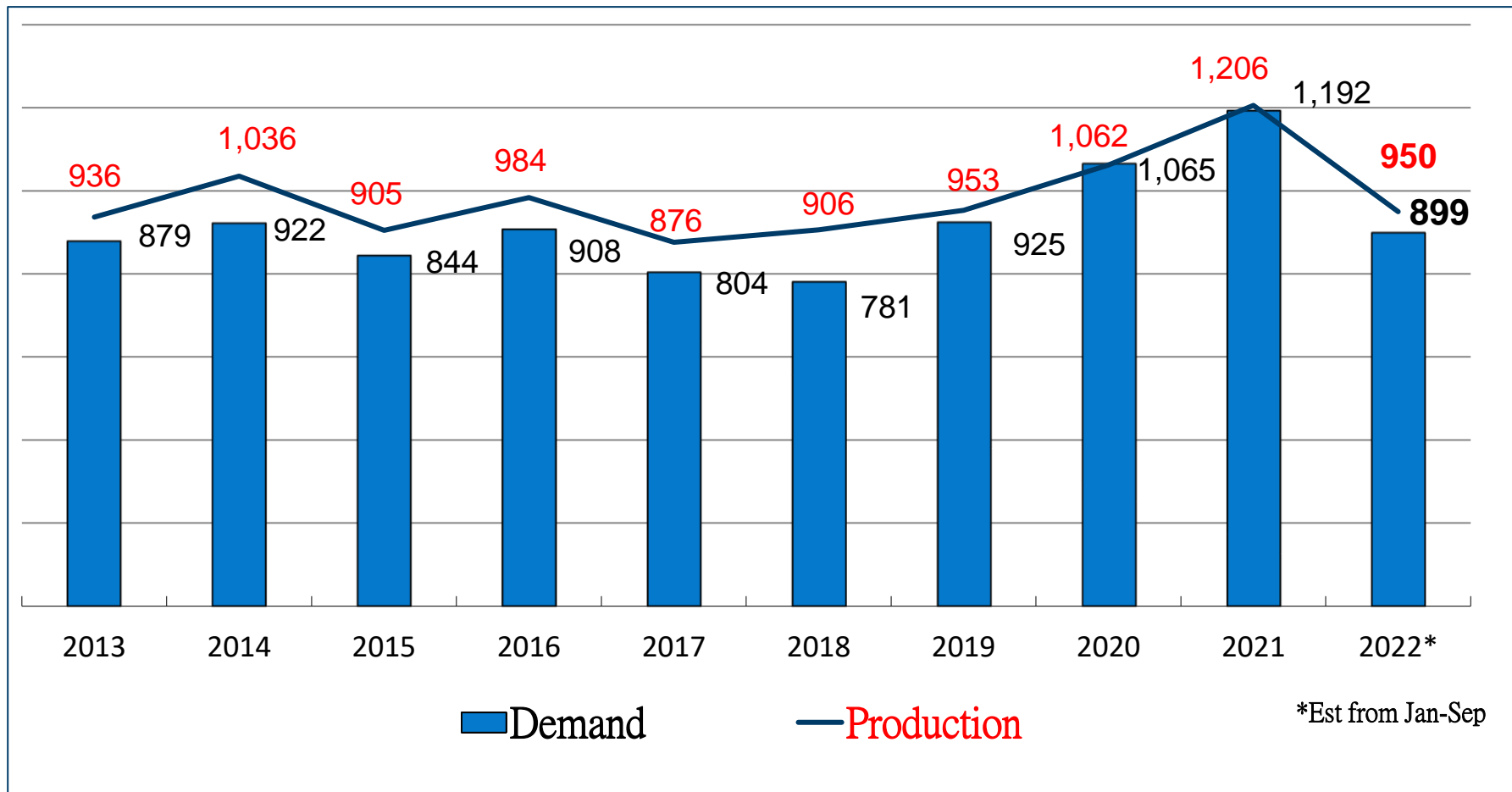
THSVC、mt



- 2021/5 Highest Production 45,161mt
- 2020/12 Highest Sales 40,530 mt

Domestic H-beam demand and production

TSIIA、000mt



Corporate Governance Performance

- **First Domestic Steel Manufacturer Obtaining EPD for All Steel Products.**
- **Taking the Lead in Issuing the TCFD Report in Iron and Steel Industry.**
- **Honored with the Gold Award in the Traditional Manufacturing Category in Taiwan Corporate Sustainability Awards (TCSA) Corporate Sustainability Report Award.**
- **Tung Ho Steel has been selected among the TWSE Corporate Governance 100 Index.**
- **Tung Ho Steel participated in the Climate Change Questionnaire for the first time and scored B, better than the average score of (C) of the metal smelting and refining and forming process industries, the average score of (B-) among Asian companies, and the average score of (B-) among global companies, indicating that Tung Ho Steel has entered the climate change management stage and taken integrated actions on climate.**



東和鋼鐵企業股份有限公司
TUNG HO STEEL ENTERPRISE CORP.

www.tunghosteel.com